

## Message Text

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PAGE 01 CALI 00100 151431Z  
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W  
-----104719 151454Z /72

R 122100Z MAY 78  
FM AMCONSUL CALI  
TO RUEHDC USDOC WASHDC  
INFO AMEMBASSY BOGOTA  
SECSTATE WASHDC 2447

UNCLAS CALI 0100

E.O. 11652: N/A  
TAGS: BBSR, CO  
SUBJ: WTDR/FTI: SAGER Y CIA.

REF: USDOC 06233

1. COLOMBIA
- OFFICE USE: 2. 301 3. 0042100 4. 03
5. SAGER Y CIA.
6. APARTADO AEREO 1306& CALLE 25 NO. 1N-37
7. CALI, VALLE
8. CONTACT: GERARDO SAGER B.
9. TITLE: MANAGING PARTNER
10. PHONE: 801470 11. TELEX: N/A
12. CABLE: SAGERCO CALI
13. ESTABL: 1947 14. EMPL: 52 15. SIZE: MEDIUM
16. REPUTATION: Y-GOOD 17. RPT DATE: 05/78
- OFFICE USE: 18. N/A 19. N/A 20. N/A 21. N/A 22.

23A. 33560/0135 MFR, RET DIST, IMP OF WELDING RODS  
23B. 36232/0135 MFR, RET, DIST, IMP OF ARC WELDING ELECTRODES  
23C. 36233/0135 MFR, RET, DIST, IMP OF RESISTANCE WELDERS  
ELECTRODES

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23D. 35460/135 RET, DIST, IMP OF POWER DRIVEN HAND TOOLS  
23E. 35690/123 RET, AGT, DIST OF LUBRICATION EQUIPMENT

24. FOREIGN SALES: LOCAL ONLY

25. FINANCIAL REFS: BANCO DE BOGOTA, CARRERA 4 NO. 11-55&  
BANCO DE COLOMBIA, CALLE 11 NO. 5-64& BANCO INDUSTRIAL COLOM-

BIANO, CALLE 11 NO. 6-24& BANCO DE CALDAS, CALLE 13 NO. 4-25,  
ALL OF CALI, VALLE, COLOMBIA.

26. TRADE REFS: EUTETIC CORP., 40-40 172ND STREET,  
FLUSHING, NEW YORK 11358& THE ARO CORPORATION, BRYAN, OHIO  
43506.

27. FOREIGN FIRMS REPRESENTED: LICENSEE OF EUTETIC CORP.,  
40-40 172ND STREET, FLUSHING, NEW YORK 11358, FOR WELDING  
ALLOYS, ACQUIRED 1955& AGENCY REP. OF THE ARO CORPORATION,  
BRYAN, OHIO 43506, FOR LUBRICATION EQUIPMENT, DATE OF  
ACQUISITION NOT DISCLOSED.

28. POST EVALUATION: THIS FIRM OPERATES UNDER THE COLOMBIAN  
BY-LAWS OF A GENERAL PARTNERSHIP. ITS REGISTERED CAPITAL WAS  
LISTED AS 750 THOUSAND COLOMBIAN PESOS, HOWEVER, ITS WORKING  
CAPITAL EXCEEDS THIS FIGURE BY SEVERAL MILLION PESOS. SALES  
VOLUME WAS LISTED AS 75.5 MILLION ALSO IN PESOS (38.63 COLOM-  
BIAN PESOS EQUAL TO ONE U.S. DOLLAR). FIRM'S HEAD OFFICES  
AND STORE ARE CENTRALLY LOCATED IN CALI, AND ITS MANUFACTURING  
FACILITIES ARE AT BOGOTA. STOCKHOLDERS IN THE FIRM ARE: GERARDO  
SAGER B., WHO ACTS AS THE FIRM'S MANAGER& STELLA B. DE SAGER&  
STELLA SAGER B. & VIVIAN SAGER DE TIBBLE, AND ELIZABETH SAGER  
DE BURLEM, ALL MEMBERS OF THE SAME FAMILY. FIRM IS WIDELY AND  
FAVORABLY KNOWN IN LOCAL TRADE CIRCLES. BANKING INSTITUTIONS  
CONTACTED REPORT SATISFACTORY EXPERIENCE WITH THE SUBJECT FIRM  
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IN ALL DEALINGS INCLUDING CREDIT FACILITIES EXTENDED. CONSULATE  
CONSIDERS THIS FIRM AS A GOOD TRADE CONTACT FOR U.S. TRADERS.

29. PREP: JULIO A. DE SOTO APPR: NANCY J. COPE.  
COPE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 12 may 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978CALI00100  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780205-0383  
**Format:** TEL  
**From:** CALI  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780566/aaaacdrj.tel  
**Line Count:** 99  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 89e316a0-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION ARA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 22 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2711380  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** WTDR/FTI: SAGER Y CIA.  
**TAGS:** BBSR, CO  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/89e316a0-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014